



16thCII-EXIM Bank Conclave on India and Africa Project Partnership “Harnessing the Africa-India Opportunity : Connect, Create, Collaborate”

13 - 15 July 2021 : CII Digital Platform
(All Timings are IST)

PROGRAMME

Day One: Tuesday, 13 July 2021

1400 -1530 hrs

Inaugural Session: Setting new milestones for India-Africa partnership

The disruption associated with Covid19 pandemic is causing tectonic shifts beneath the global economic landscape that could eventually bring about significant realignments of international relations. For India and Africa, long-standing partners who have stood by one another through the most trying times, the global economic realignments could open up new frontiers for forging bilateral partnerships, that will not only benefit the 2.5 billion people living in both regions, but also render greater stability to the rather frayed global economy. In times of increasing protectionism, how India and Africa can promote freer regional and global trade and investment flows? How a resurgent India can contribute to aspirational Africa's sustained economic growth? Which are the new frontiers for key India-Africa partnerships

Chief Guest: Hon. Dr. S Jaishankar, Minister of External Affairs,
Government of India

Guests of Honour:

- **H.E. Mr. Slumber Tsogwane**, Vice President, Republic of Botswana
- **H.E. General (Retd) Dr. C. G. D. N. Chiwenga**, Vice President and Minister of Health and Child Care, Republic of Zimbabwe
- **H.E. Mr. Alan Kyerematen**, Minister of Trade and Industry, Republic of Ghana

Release of Exim Bank Report: India Africa Healthcare: Prospects and Opportunities

Speakers:

- **Mr T V Narendran**, President, Confederation of Indian Industry
- **Mr Noel Tata**, Chair, CII Africa Committee & Managing Director, Tata International Limited
- **Mr Chandrajit Banerjee**, Director General, Confederation of Indian Industry
- **Ms Harsha Bangari**, Deputy Managing Director, India Exim Bank
- **Mr. S Kuppuswamy**, Co-Chair, CII Africa Committee & Advisor-Group Finance & Special Projects, Shapoorji Pallonji Group

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1600 - 1730 hrs

Plenary Session I: Designing innovative financing solutions for doing business in Africa

As the African economies resolve to take strident steps for driving manufacturing growth, creation of regional value chains, development of service sector businesses, and promotion of technology startups and other knowledge industries, the region aims to reduce its overall dependence on the commercial and concessional lines of credit (LoC) offered through Government of India channels for financing of businesses and projects. The unlocking of India's banking and financial sector and accelerated FDI inflows since the 1990s and their contribution to the country's private sector expansion would be of the essence to several African countries.

- *Is there scope for VC/PE participation in project investments in Africa?*
- *Is the investment regime conducive for public-private partnership (PPP) projects, and participation of global institutional investment funds?*
- *Are African economies open to buyer's credit (as provided by EXIM Bank of India), private sector financing of large projects, development of local capital & long-term bond markets, use of pension funds, green financing, and climate change mitigation financing options?*

Session Moderator:

Ms Harsha Bangari, Deputy Managing Director, India Exim Bank

Guest of Honour :

- **H.E Dr. Renganaden Padayachy**, Minister of Finance, Economic Planning and Development, Republic of Mauritius
- **H.E Mr. Neal Rijkenberg**, Minister of Finance, Kingdom of Eswatini
- **H.E. Mr. Lassané Kabore**, Minister of Economy, Finance and Development, Burkina Faso.

Address :

- **Dr. Srikar K. Reddy**, Joint Secretary, Ministry of Commerce & Industry, Government of India

Panelists :

- **Mr. Admassu Tadesse**, Group MD and CEO, Trade & Development Bank
- **Dr. George Donkor**, President, EBID
- **Mr. Solomon Quaynor**, Vice President, African Development Bank Group
- **Ms. Melanie Lawrence**, Senior Manager, Afreximbank
- **Mr. M Senthilnathan**, Chairman & Managing Director, Export Credit Guarantee Corporation of India (ECGC)
- Bank of Baroda *
- **Mr. Parag Bhargava**, Deputy General Manager, Afcons Infrastructure Ltd.
- **Mr Saahil Patel**, Vice President – International Business, Ashoka Buildcon Ltd)

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1745 - 1900 hrs

Plenary Session II : Aligning India-Africa bilateral trade with AfCFTA

India has been a strong votary of Africa’s regional economic integration and has played a catalytic role in the development of regional infrastructure. The African Continental Free Trade Area (AfCFTA), expected to become the world’s largest Free Trade Area, serving 1.3 billion people across 55 countries with a combined GDP valued at US\$3.4 trillion, could provide significant impetus to India’s economic engagements with African countries, and help diversify the India-Africa bilateral trade flows.

- *Is there scope for India and Africa to enter into a separate free trade agreement as AfCFTA gains ground?*
- *Which are the sectors where the bilateral merchandise trade volumes can grow?*
- *Are there opportunities for increasing bilateral trade in services?*
- *What measures will contribute to India-Africa bilateral trade volumes breaching the US\$150 billion level?*

Chair & Moderator : Mr Chandrajit Banerjee, Director General, Confederation of Indian Industry

Special Address: Mr B V R Subrahmanyam, Secretary, Ministry of Commerce & Industry, Government of India *

Panelists :

- **Mr Wamkele Keabetswe Mene**, Secretary General - AfCFTA, African Union *
- **Dr Albert G. Zeufack**, Chief Economist - Africa Region, World Bank
- **Mr Shishir Priyadarshi**, Director & Head, Development Division, World Trade Organization
- **Mr Bohani Hlungwane**, Managing Principal- Head of Trade & Working Capital Sales (Pan Africa), Absa CIB
- **Dr Sachin Chaturvedi**, Director General, Research and Information System for Developing Countries (RIS)
- **Mr Sourav Hazra**, MRICS, Executive Director & Head - CBRE Industrial Advisory Services, CBRE South Asia, CBRE Consulting

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Day Two : Wednesday, 14 July 2021

1400 - 1515 hrs

Plenary Session III: Forging new partnerships to bridge Africa's physical infrastructure

The Agenda 2063 of the African Union, which aims to achieve inclusive and sustainable goals, lays great emphasis on world class infrastructure that crisscrosses Africa and which will improve connectivity through newer and bolder initiatives to link the continent by rail, road, sea and air; and developing regional and continental power pools, as well as ICT. A major infrastructure thrust has come from the African Development Bank, with its 'High 5s' -- Strategy to Light Up and Power Africa, Feed Africa, Integrate Africa, Industrialize Africa, and Improve the Quality of Life for the People of Africa. However, the cost of accomplishing these projects will be humungous. According to the African Development Bank's estimates, the infrastructure needs of the continent entail US\$130-170bn a year, and the current gap is US\$68 - 108bn.

- *How best can partnerships and development assistance from other regions of the world help bridge the financial gaps for expanding the infrastructure?*
- *Are trilateral partnerships helping fast-track Africa's infrastructure development & expansion?*
- *Are Government of India's concessional lines of credit offered to African countries bringing about the desired results in infrastructure projects? What are the key learnings by Indian Industry?*

Moderator: Mr. S Paramasivan, Managing Director, Afcons Infrastructure Ltd

Guests of Honour:

- **H.E. Mr Emmanuel Esmel Essis**, Minister of Private Investment Promotion and Private sector Development, Republic of Côte d'Ivoire
- **H.E. Mr. Kwaku Asante Boateng**, Deputy Minister of Railways, Republic of Ghana
- **H.E. Mr. Mamadou Traore**, Commissioner Industry and Private Sector Promotion, ECOWAS Commission

Special Address: Mr. Rahul Chhabra, Secretary - ER, Ministry of External Affairs, Government of India

Panelist:

- **Mr Eyob Easwaran**, Senior Advisor, Lending Operations, Trade & Development Bank
- **Mr. Dinesh Rathi**, CEO, Lagos Free Zone
- **Mr. Aditya Parakh**, Director, Ashoka Buildcon Group

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1530 - 1645 hrs **Plenary Session IV: Harvesting growth opportunities in Africa's agriculture & food sectors**

Africa has 60-65% of world's arable land, and agriculture accounts for 65% of the region's employment and about 30% of GDP. Yet, as per FAO's 'State of Food Security and Nutrition in the World Report', 2019, "Hunger is on the rise in almost all sub-regions of Africa, where the prevalence of undernourishment has reached levels of 22.8% in sub-Saharan Africa". If Africa's farm sector potentials are best harnessed, the continent will not only be able to adequately meet its own food needs but also become a source of prosperity too, through exports. In this light, the African Development Bank's Feed Africa programme and the African Union's Comprehensive Africa Agriculture Development Programme (CAADP), focused on improving food and nutrition security, and increasing incomes in Africa's largely farming-based economies.

- *How best can India support the Feed Africa programme's strategy to transform African agriculture into a globally competitive, sustainable, inclusive and business-oriented sector?*
- *What kind of institutional linkages will facilitate greater India-Africa cross-border partnerships in agriculture research, food processing, and capacity building?*
- *Is Indian industry geared to invest more in Africa's agriculture infrastructure, equipment manufacturing and services sectors?*

Moderator: Mr Rajiv Wahi, Member, CII Africa Committee

Guests of Honour:

- **H.E. Mr. Lobin Lowe, M.P.**, Minister of Agriculture, Republic of Malawi
- **H.E. Ms Francisca Enema Efua**, Minister of Agriculture, Equatorial Guinea
- **H.E. Mr. Karabo Socraat Gare**, Minister of Agricultural Development and Food Security, Republic of Botswana
- **H.E. Prof Ncube Myhuli**, Minister of Finance, Zimbabwe

Panelists:

- **Dr. Ratnakar Adhikari**, Executive Director, Enhanced Integrated Framework, World Trade Organization, Geneva
- **Mr Roux**, Head of Agriculture Sector Coverage, Absa CIB
- **Ms. Monde Nyambe**, Principal PPP Investment Officer, African Development Bank Group
- **Mr. Gourish Chakravorty**, Chief Executive Officer, Ion Exchange Safic
- **Mr. R Sudarshan**, Sr. Associate Vice President-Exports, Tractors and Farm Equipment Limited (TAFE)
- **Mr Sumant Khanna**, Head- Institutional Sales, Escorts
- **Ms. Danesa Raghulal**, Executive Director, Elite Foods & Innovations Group
- **Mr. Purnendu Parui**, Joint General Manager, Afcons Infrastructure Ltd.

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1700 - 1815 hrs

Plenary Session V: Propelling Africa’s thrust to achieve sustainable energy security

Energy security is fundamental to sustaining Africa’s economic growth momentum seen in the last two decades, barring the current Covid19-pandemic impacted period. The International Energy Agency (IEA) in its ‘Africa Energy Outlook 2019’ report states that Africa will emerge as a major force in global oil and gas markets as more than half a billion people are added to the region’s urban population by 2040. However, it is estimated that in 2030, 530 million people will still lack access to electricity and nearly one billion people will lack access to clean cooking. While conventional energy resources will support Africa’s thrust on achieving energy security, it is imperative for African countries to develop green energy in a big way for meeting the electricity needs of rural areas, private and public transportation, and industrial needs.

- Are Indian conventional and non-conventional energy companies geared for making big investments in Africa’s energy sector?
- Are the investment norms in Africa conducive for attracting major investments?
- Is there scope for cross-border partnerships in the development of wind, geo-thermal, biomass and tidal energy projects?

Moderator: Mr P Harish, Additional Secretary - ER, Ministry of External Affairs, Government of India *

Guests of Honour:

- **H.E. Mr. Aziz Rabbah**, Minister of Energy, Mines and Environment, Kingdom of Morocco
- **H.E. Senator Peter Bhembe**, Minister of Natural Resources & Energy, Kingdom of Eswatini
- **H.E. Mr. Newton Kambala**, Minister of Energy, Malawi
- **H.E. Mr. William Owuraku Aidoo**, Deputy Minister for Energy, Republic of Ghana

Panelists:

- **Mr Vineet Mittal**, Chairman, Avaada Group
- **Mr. Narinder Mohan Gupta**, Chief General Manager & Head of International Business, NTPC Limited
- **Mr Amit Kaushik**, Chief of Unit (Project and Program Implementation), International Solar Alliance
- **Mr. Ranjit Gajare**, Head – Business Development (Africa), Sterling & Wilson Pvt Ltd.

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1830 - 2000 hrs

Special Ministerial Session - Defragmenting & broad basing India-Africa bilateral trade

India-Africa bilateral trade has grown from US\$5.3 billion in 2001 to US\$76.9 billion in 2018, accounting for about 6.4% of Africa total trade. India is now Africa's third largest trading partner. Yet, the bilateral trade data & patterns suggest the true potentials have not been realised. India's exports to Africa are relatively diverse, comprising mineral fuels, automobiles, pharmaceutical products, machinery, and cereals. However, Africa's exports to India are predominantly crude oil, gold, coal and other minerals. Today, as African countries aim to reduce their economic dependence on resource trade, India could play a catalytic role in Africa's collective efforts to boost the region's manufacturing and service exports. The ensuing diversification of India-Africa bilateral trade basket will also help geographically diversify India's trade exchanges with African countries.

- *In what ways can the AfCFTA help India and Africa to deepen and expand the bilateral trade flows?*
- *Is there scope for stepping up India's trade and economic partnerships with COMESA, ECOWAS, The Sahel Alliance, WAEMU, SACU?*
- *Are LoCs still serving as instruments for growing project exports from India?*
- *What further steps are needed to increase LDCs' exports to India?*
- *How transport connectivity & transit infrastructure can help expand India-Africa trade?*

Keynote Address : Hon. Mr. Piyush Goyal, Minister of Commerce & Industry, Consumer Affairs, Food & Public Distribution and Textiles, Government of India

Address : Mr Sanjiv Bajaj, President - Designate, CII and Chairman & Managing Director, Bajaj Finserv Limited

Guests of Honour :

- **H.E. Ms. Betty C Maina CBS**, Cabinet Secretary, Ministry of Industrialization, Trade and Enterprise Development, Republic of Kenya
- **H.E. Mr. M Otunba Richard Adeniyi Adebayo**, Minister of Industry, Trade and Investment, Republic of Nigeria
- **H.E. Mr. Jean Lucien Bussa Tongba**, Minister of External Trade, Republic of D R Congo
- **H.E. Mr. Sosten Alfred Gwengwe, M.P.**, Minister of Trade, Republic of Malawi
- **H.E. Mr. Felix Moloua**, Minister of Economy, Planning and Cooperation, Central African Republic
- **H.E. Mr. Souleymane Diarrasouba**, Minister of Commerce and Industry, Republic of Côte d'Ivoire
- **H.E. Prof. Kitila Alexander Mkumbo** Minister of Industry and Trade Government of the United Republic of Tanzania
- **H.E. Mr. Adedze Kodjo Sevon Tepe**, Minister of Commerce, Industry and Local Consumption, Republic of Togo
- **H.E. Mr. Cesar Augusto Hinestrosa Gomez**, Vice-Minister of Industry and Energy, Equatorial Guinea

Session Moderator: Mr Chandrajit Banerjee, Director General, Confederation of Indian Industry (CII)

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Day Three: Thursday, 15 July 2021

1400–1515 hrs **SERV Africa I: Revitalizing Africa’s healthcare systems for a brighter tomorrow**

Africa carries 25% of the world’s disease burden but its share of global health expenditures is less than 1%, according to the World Health Organization (WHO). Also, the region manufactures less than 2% of the medicines consumed on the continent. Down the years India has provided affordable life-saving anti-retro viral (ARV) drugs to help Africa fight the HIV-AIDS epidemic. Today, Indian-made ARV drugs constitute 80% of Africa’s total consumption. Today, as Africa battles the Covid19 pandemic, India is supplying Made-in-India vaccines under the Vaccine Maitri Initiative.

- *In what ways can India partner Africa in augmenting the region’s public healthcare systems?*
- *Are there opportunities for Indian private healthcare majors to invest in Africa?*
- *How best can Indian industry contribute to capacity building for Africa’s healthcare and pharmaceutical sector?*
- *Is there scope for joint R&D in life sciences, biotech, medical equipment, epidemiological studies?*

Session Moderator: tbc *

Guest of Honour :

- **H.E. Dr Edwin G. Dikoloti**, Minister of Health and Wellness, Republic of Botswana
- **H.E. Dr. Diosdado Vicente Nsue Milang**, Minister of Health and Social Welfare, Equatorial Guinea
- **Ms. Lelise Neme**, Investment Commissioner, Ethiopian Investment Commission

Panelists :

- **Dr Sandeep Dewan**, Managing Director, Health Training Asia
- **Mr. Mahidwaj S Sisodia**, Executive Vice President, International SBU, Cadila Pharmaceuticals Limited.
- **Mr Chandra Sekhar C**, Group CEO – Apollo Health & Lifestyle Ltd *
- **Mr Diptendu Bhattacharya**, AVP - Strategic Initiatives, Godrej & Boyce Mfg. Company Limited
- **Mr. Gautam Kumtakar**, AGM – Shapoorji Pallonji Company Pvt. Ltd.

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1500 -1600 hrs **SERV Africa II: Scaling new peaks of tourism & hospitality business growth**

(Parallel Session)

The Covid19 pandemic has laid waste to the global tourism and hospitality sectors, but there is renewed expectation of a strong business rebound in these sectors as the world prepares to contain and eliminate the virus spread. The tourism industry contributes an estimated 5% of Africa’s GDP, and 30% of service exports, while providing about 235 million jobs. According to one study, by 2030, consumer spending on tourism, hospitality and recreation in Africa is projected to reach about US\$261.77bn, i.e., US\$137bn more than it was in 2015. The Indian tourism and hospitality majors could play an instrumental role in modernising and expanding the physical infrastructure needed for these sectors in Africa, extend training facilities to the large young workforce in the region. Destination Africa could also be promoted widely in India through bilateral cooperation.

Chair : Mr. Anil Chandirani, Chairman, Satguru Group

Panelists :

- **Mr. Givemore Chidzidzi**, Acting Chief Executive, Zimbabwe Tourism Authority
- **Mr Ismail Abdel Hameed**, Inbound Tourism Manager, Egyptian Tourism Authority
- **Mr. Felix John**, Marketing Manager, Tanzania Tourism Board



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1530-1615 hrs

Session on Global Health & Vaccine Potential

The supply arrangement for large quantities of high quality, low-cost vaccines for Africa’s immunization programs has been enabled by pooled procurement of vaccines via UNICEF, research programs/priority setting driven by donors as well as significant donor funding via multilateral organizations such as Gavi. This model has worked well for routine immunization, with doses supplied largely by Indian companies. However, during Covid-19 it is apparent that this global supply arrangement comes with an unwitting downside, resulting in the loss of hundreds of thousands of lives if new highly transmissible Covid variants spread rapidly into an un-vaccinated African continent. This global inequity exists due to structural and political factors. The structural factors are driven by a lack of R&D and manufacturing capacity in the African subcontinent; the need for nations to protect their own populations first is a political imperative that has been hard to ignore for vaccine manufacturing countries like the US and India. The high-income countries continue to have the lion’s share of the manufactured vaccines and usage for now – arguably a political imperative to protect all of their populations before sharing more broadly despite significant international pressure. The long-term solution to this will inevitably be to strengthen vaccine supply security in Africa by setting up its own manufacturing facilities and enable secure early supply in a crisis such as pandemic. Such approaches have been considered, for vaccines, diagnostics and medicines, in the past – but ruled out on the basis of the comparative advantage and economic efficiency. These principles, unfortunately, are now seen to be not compatible with health equity in this crisis

- *What are key lessons learned from this ongoing pandemic in terms of equity with access to COVID19 vaccines?*
- *India’s vaccine suppliers and manufacturers have traditionally played a critical role in reducing health inequities in the past. How has the new context changed the game? How do they plan to respond?*
- *What are the essential features of any future supply/mfg model(s) to consider in reducing such inequities?*
- *What role do governments of India and the States of the Africa Union play towards enabling a future vision of lowering vaccine access inequity?*

Moderator:

Dr Harish Iyer, Senior Adviser, Scientific Programmes, Bill & Melinda Gates Foundation (BMGF)

Special Address :

Prof Vijay Raghavan, Principle Scientific Advisor, Govt of India

Panelist :

- **Dr Ahmed Ogwell**, Deputy Director, Africa Center for Disease Control and Prevention
- **Dr Suresh Jadhav**, Executive Director, Serum Institute
- **Mr. Lakshminarayana Neti**, Chief Operating Officer, Biological E

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1530 -1630 hrs **SERV Africa III: Logging into IT / ITeS growth spheres**

*The potential of the information technology domain that has held sway across global markets, influencing and impacting a broad spectrum of industries, has made foray into the Africa region, which is now seeing new initiatives to power IT and IT-enabled Service (ITeS) businesses that in the coming years will have a profound impact on Africa’s growth and development. One report has it that there are now an estimated **643 tech hubs** across the continent, with the largest groupings being in Nigeria, Egypt, Kenya, and South Africa. **41%** of the “tech hubs” are incubator facilities, **24%** are innovation hubs, and **14%** are accelerators, according to Forbes. Although Internet penetration and broadband connectivity in Africa are still way below global average, the conditions for building IT / ITeS businesses are improving.*

- Are Indian IT / ITeS majors inclined to invest in Africa?
- Is IT / ITeS the best sector to leverage Africa’s demographic dividend?
- What steps are underway to build a strong IT / ITeS workforce in Africa?

Moderator : Mr Sevala N Mude, Joint Secretary – C & WA, Ministry of External Affairs, Government of India *

Guests of Honour :

- **H.E. Mr. Leon Juste Ibombo**, Minister of Posts, Telecommunications & Digital Economy, Republic of Congo
- **H.E. Mr. Jerome Ochieng**, CBS Principal Secretary - State Department for ICT and Innovation, Ministry of ICT, Innovation and Youth Affairs, Republic of Kenya
- **Mr. Obeth Kandjoze**, Director General, National Planning Commission, Republic of Namibia
- **Mr. Ali Seddiki**, Managing Director in charge of Industry, Ministry of Industry, Trade, Green and Digital Economy, Kingdom of Morocco

Panelists :

- **Mr Ritesh Shukla**, Chief Executive Officer, NPCI International
- **Mr Ram Ramachandran**, Senior Vice President & Head, Middle East & Africa, Tech Mahindra
- **Mr. Prassana Sarambale**, CEO – Data Centre Business, Sterling & Wilson Pvt. Ltd.

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1615 –1645 hrs Session: India-France-Africa: Harnessing the benefits of Cooperation

France with its strong connection with Africa can be a gateway for new partnerships in digital technology, climate action and sustainable development and greater people-to-people connection between India and Africa. A shared economic vision between India, Africa and France, can help reap multiple benefits for the people of these regions. How can India and France leverage their strong engagements in Africa to create partnerships for mutual growth and development?

Address :

Dr. K.M. Praphullachandra Sharma, Deputy Chief of Mission, Embassy of India in France

Panelist :

- **Mr Phillipe Stefanini**, CEO, Provence Promotion, France
- **Mr Yves Delafon**, CEO, Africa Link, France



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1700 - 1830 hrs

Valedictory Session Way Forward: Connect - Collaborate - Create

The Covid-19 pandemic has posed unprecedented challenges to the world, more particularly to the emerging and developing countries. According to WHO, the pandemic is estimated to have driven 119-124mn more people into extreme poverty in 2020. As countries redouble the efforts to regain the lost ground, there is a unique opportunity for India and Africa to launch concerted initiatives and partnerships to bring about a fairer, more equitable and healthier world. Similar initiatives may be taken to redraw their external trade strategies by reducing the dependence on markets in the developed world, and promote RVCs and their integration with GVCs. Driving inclusive growth, manufacturing competitiveness, entrepreneurship, tech innovation, farm sector modernisation, and expansion of service sector will secure a New Future for India, Africa and the world.

- Which are the areas where India and Africa could jointly address key global issues?
- How India can help Africa economically integrate more closely and thereby leverage its own latent potentials?

Chief Guest : Hon. Mr V Muraleedharan, Minister of State for External Affairs, Government of India

Guests of Honour :

- **H.E. Ms. Shirley Ayorkor Botchwey**, Minister for Foreign Affairs and Regional Integration, Republic of Ghana
- **H.E. Mr. Eisenhower Nduwa Mkaka**, M.P Minister of Foreign Affairs, Malawi

Speakers:

- **Mr Noel Tata**, Chair, CII Africa Committee & Managing Director, Tata International Limited
- **Mr N Ramesh**, Deputy Managing Director, India Exim Bank
- **Mr. S Kuppuswamy**, Co-Chair, CII Africa Committee & Advisor-Group Finance & Special Projects, Shapoorji Pallonji Group

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